

Unaudited Interim Condensed Consolidated Financial Statements of

# ONEnergy Inc.

As at and for the three months ended March 31, 2017

# ONEnergy Inc.

## Interim Condensed Consolidated Statements of Financial Position (Unaudited, in thousands of Canadian dollars)

As at	Note	March 31, 2017	December 31, 2016
<b>Assets</b>			
Current assets			
Cash		\$ 1,939	\$ 2,746
Restricted cash		3,344	3,240
Accounts and other receivables		6,331	6,044
Inventory		575	610
Natural gas delivered in excess of consumption		14	187
Prepaid expenses and deposits		180	208
Current portion of energy derivatives	13	17	518
		<b>12,400</b>	13,553
Assets classified as held for sale	5	18,554	20,105
		<b>30,954</b>	33,658
Non-current assets			
Energy derivatives	13	-	3
Property and equipment		257	277
Intangible assets		123	195
Goodwill		546	546
<b>Total assets</b>		<b>\$ 31,880</b>	<b>\$ 34,679</b>
<b>Liabilities and Shareholders' Equity</b>			
Current liabilities			
Accounts payable and accrued liabilities		\$ 9,416	\$ 9,423
Payments received in advance of consumption		4	144
Credit facility	6	1,915	1,911
Advances from Cricket Energy Holdings Inc.	5	4,152	3,808
Current portion of energy derivatives	13	437	101
		<b>15,924</b>	15,387
Liabilities relating to assets classified as held for sale	5	10,750	11,617
		<b>26,674</b>	27,004
Non-current liabilities			
Energy derivatives	13	264	111
		<b>26,938</b>	27,115
Shareholders' equity			
Share capital	8	39,236	39,236
Contributed surplus		1,298	1,273
Accumulated other comprehensive income		270	272
Deficit		(35,862)	(33,217)
		<b>4,942</b>	7,564
<b>Total liabilities and shareholders' equity</b>		<b>\$ 31,880</b>	<b>\$ 34,679</b>

*Commitments and contingencies (note 12)*

The accompanying notes are an integral part of the interim condensed consolidated financial statements.

Approved by the Board of Directors:

(Signed) – David Rattee  
Director

(Signed) – Stanley H. Hart  
Director

# ONEnergy Inc.

## Interim Condensed Consolidated Statements of Income (Loss) and Comprehensive Income (Loss) (Unaudited, in thousands of Canadian dollars, except per share amounts)

Three month periods ended March 31	Note	2017	2016
<b>Continuing Operations</b>			
Revenue	9	\$ 11,641	\$ 8,136
Cost of sales	9,10	11,007	6,960
Gross margin		634	1,176
Expenses			
Selling	10	739	1,045
General and administrative	10	1,429	1,738
		2,168	2,783
Loss before the undernoted		(1,534)	(1,607)
Other gains (expenses)			
Change in fair value of derivative instruments	13	(1,002)	(1,290)
Finance income		6	6
Finance cost		(64)	(49)
Foreign exchange loss		(3)	(5)
Legal settlement	12	-	7,175
<b>Income (loss) from continuing operations</b>		<b>(2,597)</b>	4,230
<b>Discontinued Operations</b>			
Income (loss) from discontinued operations	5	(48)	282
<b>Total income (loss)</b>		<b>(2,645)</b>	4,512
<b>Other comprehensive income</b>			
Unrealized gain (loss) on translation of foreign operations		(2)	11
<b>Other comprehensive income (loss)</b>		<b>(2)</b>	11
<b>Total comprehensive income (loss)</b>		<b>\$ (2,647)</b>	\$ 4,523
<b>Income (loss) per share from continuing operations</b>			
Basic and diluted	8	\$ (0.11)	\$ 0.18
<b>Income (loss) per share attributable to shareholders</b>			
Basic and diluted	8	\$ (0.11)	\$ 0.19
<b>Weighted average number of shares outstanding</b>			
Basic and diluted (in thousands)	8	23,976	24,123

The accompanying notes are an integral part of the interim condensed consolidated financial statements.

# ONEnergy Inc.

## Interim Condensed Consolidated Statements of Changes in Shareholders' Equity (Unaudited, in thousands of Canadian dollars)

	Share capital (note 8)			Contributed surplus	Accumulated other comprehensive income	Shareholders' equity
	Shares	Amount	Deficit			
Balance as at January 1, 2016	24,122	\$ 39,477	\$ (35,736)	\$ 810	\$ 214	\$ 4,765
Net income for the period	-	-	4,512	-	-	4,512
Other comprehensive income	-	-	-	-	11	11
Stock compensation (note 8)	-	-	-	188	-	188
<b>Balance as at March 31, 2016</b>	<b>24,122</b>	<b>\$ 39,477</b>	<b>\$ (31,224)</b>	<b>\$ 998</b>	<b>\$ 225</b>	<b>\$ 9,476</b>
Balance as at January 1, 2017	23,975	\$ 39,236	\$ (33,217)	\$ 1,273	\$ 272	\$ 7,564
Net loss for the period	-	-	(2,645)	-	-	(2,645)
Other comprehensive loss	-	-	-	-	(2)	(2)
Stock compensation (note 8)	-	-	-	25	-	25
<b>Balance as at March 31, 2017</b>	<b>23,975</b>	<b>\$ 39,236</b>	<b>\$ (35,862)</b>	<b>\$ 1,298</b>	<b>\$ 270</b>	<b>\$ 4,942</b>

The accompanying notes are an integral part of the interim condensed consolidated financial statements.

# ONEnergy Inc.

## Interim Condensed Consolidated Statements of Cash Flows (Unaudited, in thousands of Canadian dollars)

Three month periods ended March 31	Note	2017	2016
Cash flows from the following:			
<b>Operating activities</b>			
Income (loss) from continuing operations		\$ (2,597)	\$ 4,232
Items not affecting cash			
Depreciation of property and equipment		20	36
Amortization of intangible assets		72	77
Change in fair value of energy derivatives	13	1,002	1,290
Finance costs		64	49
Stock based compensation	8	25	188
Cash flows provided by operating activities of discontinued operations		761	528
Change in non-cash operating assets and liabilities	11	(198)	(4,980)
Cash provided by (used in) operating activities		(851)	1,420
<b>Investing activities</b>			
Decrease (increase) in restricted cash		(104)	119
Purchase of equipment		-	(6)
Cash flows provided by (used in) investing activities of discontinued operations		935	(1,105)
Cash provided by (used in) investing activities		831	(992)
<b>Financing activities</b>			
Finance costs paid		(64)	(49)
Proceeds from credit facility		9,431	5,028
Repayments of credit facility		(9,411)	(5,028)
Increase in advances from Cricket Energy Holdings Inc.		344	-
Repayment of obligation under finance lease		-	(8)
Cash flows used in financing activities of discontinued operations		(1,060)	(964)
Cash used in financing activities		(760)	(1,021)
Effect of foreign currency translation		(27)	(121)
Decrease in cash		(807)	(714)
Cash and cash equivalents, beginning of period		2,746	1,176
<b>Cash and cash equivalents, end of period</b>		<b>\$ 1,939</b>	<b>\$ 462</b>

The accompanying notes are an integral part of the interim condensed consolidated financial statements.

# ONEnergy Inc.

## Notes to the interim condensed consolidated financial statements

(Unaudited, in thousands of Canadian dollars, except per share amounts)

For the three months ended March 31, 2017

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### 1. Nature of operations

Look Communications Inc. ("Look") was formed on October 31, 1999 under the *Canada Business Corporations Act* ("CBCA"). On July 8, 2013, pursuant to articles of amendment, Look changed its name to ONEnergy Inc. ("ONEnergy"). On July 9, 2013, ONEnergy completed a change-of-business transaction and a concurrent private placement. On May 19, 2015 the Shareholders approved a resolution continuing the Company under the *Business Corporations Act* (Ontario) ("OBCA") and discontinuing the Company under the CBCA. On August 4, 2015, the Company continued under the OBCA.

The unaudited interim condensed consolidated financial statements are comprised of ONEnergy and its wholly owned subsidiaries which include:

- (a) Sunwave Gas & Power Inc. ("Sunwave"), Sunwave USA Holdings Inc., Sunwave Gas & Power New York Inc., Sunwave Gas & Power Illinois Inc., Sunwave Gas & Power Massachusetts Inc., Sunwave Gas & Power Connecticut Inc., Sunwave Gas & Power Pennsylvania Inc. and Sunwave Gas & Power Ohio Inc. (collectively referred to as "Gas & Power");
- (b) Sunwave Home Comfort Inc. (referred to as "Home Comfort");
- (c) 0867893 B.C. Ltd. dba PVL Projects ("PVL"); and
- (d) ONEnergy USA Holdings Inc.

References to the Company and/or its various subsidiaries include ONEnergy, Gas & Power, Home Comfort and PVL. The Company is domiciled in Canada and the address of its registered office is 155 Gordon Baker Road, Suite 301, Toronto, Ontario, Canada M2H 3N5.

ONEnergy operates in the Gas & Power, Home Comfort and Energy Efficiency (as described below) businesses. The Company's Gas & Power business involves the sale of natural gas and electricity in Ontario, and electricity in Connecticut, Pennsylvania, Massachusetts and Ohio, to residential and commercial customers under short or long-term fixed-price, price-protected or variable-priced contracts, under the brand name Sunwave Gas & Power™. The Company's Home Comfort business, under the brand name Sunwave Home Comfort™, owns a portfolio of furnaces, boilers and air conditioners ("HVAC") and water heaters, which are rented to residential customers in Ontario and Alberta, under long-term water heater and HVAC rental programs. In addition, Home Comfort sells and installs HVAC and water heaters directly to residential customers. Home Comfort was classified as held for sale as at March 31, 2017 and December 31, 2016; see note 5. Under its Energy Efficiency business, the Company provides a variety of products and services including high efficiency lighting, commercial HVAC products and services, energy storage (battery) products and services, energy auditing services, energy management software products and services and commercial solar photovoltaic design and construction to help commercial, industrial, manufacturing, retail and institutional clients minimize their energy consumption under the ONEnergy brand.

The Common Shares of the Company are listed on the TSX Venture Exchange (the "Exchange") under the symbol OEG.

These unaudited interim condensed consolidated financial statements were approved for issue by the Board of Directors on May 30, 2017.

# ONEnergy Inc.

**Notes to the interim condensed consolidated financial statements**  
(Unaudited, in thousands of Canadian dollars, except per share amounts)  
For the three months ended March 31, 2017

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## 2. Summary of significant accounting policies

### Statement of compliance

These unaudited interim condensed consolidated financial statements have been prepared in accordance with International Accounting Standard 34, *Interim Financial Reporting* ("IAS 34"), as issued by the International Accounting Standards Board ("IASB"). Accordingly, certain disclosures normally included in annual financial statements prepared in accordance with International Financial Reporting Standards ("IFRS") have been omitted or condensed. Accounting policies and methods of their application followed in the preparation of these unaudited interim condensed consolidated financial statements are consistent with those used in the audited consolidated financial statements for the year ended December 31, 2016.

### Basis of presentation

The notes presented in these unaudited interim condensed consolidated financial statements include only significant events and transactions and do not include all required disclosures as required under IFRS as issued by the IASB. The unaudited interim condensed consolidated financial statements should be read in conjunction with the Company's audited consolidated financial statements for the year ended December 31, 2016.

The unaudited interim condensed consolidated financial statements are presented in Canadian dollars, the functional currency of the Company, and all values are rounded to the nearest thousand, except per share amounts.

The unaudited interim condensed consolidated financial statements are prepared on a going concern basis, which assumes that the Company will be able to realize its assets and discharge its liabilities and commitments in the normal course of operations. The unaudited interim condensed consolidated financial statements do not include any adjustments to the amounts and classification of assets and liabilities that would be necessary should the Company be unable to continue as a going concern.

As at March 31, 2017, the Company has an accumulated deficit of \$35,862 (December 31, 2016 - \$33,217), including a net loss of \$2,645 for the three months ended March 31, 2017 (net income of \$4,512 for the three months ended March 31, 2016). To address its financing needs, the Company will work towards concluding the previously announced sale of its Home Comfort business and its acquisition of OZZ Electric Inc. as well as securing additional debt and/or equity financing. Whether and when the Company can achieve the above is uncertain. As a result, there is material uncertainty related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern.

There can be no assurance that the Company will have sufficient capital to fund its ongoing operations or develop and deploy any further products without future financing. If adequate funds are not available or the Company is unable to obtain additional customers and contracts, the Company may have to substantially reduce or eliminate planned expenditures and seek additional financing from shareholders or lenders. If the Company is unable to obtain additional financing when and if required, the Company may be unable to continue operations.

### Seasonality

The customers of Gas & Power typically consume more natural gas during the winter months than the summer months and while they typically consume more electricity during the summer months, electricity consumption is subject to less seasonality than natural gas. The combined impact of natural gas and electricity consumption seasonality on the results of the Company is that revenue and cost of sales will be typically higher in the quarters ended December 31 and March 31.

### Principles of consolidation

The unaudited interim condensed consolidated financial statements include the accounts of the Company and all of its wholly-owned subsidiaries for which it has the power to govern the financial and operating policies. All material inter-company balances and transactions are eliminated.

# ONEnergy Inc.

## Notes to the interim condensed consolidated financial statements

(Unaudited, in thousands of Canadian dollars, except per share amounts)

For the three months ended March 31, 2017

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### 3. Significant accounting judgments, estimates and assumptions

There have been no material revisions to the nature and amount of changes in estimates of amounts reported in the audited consolidated financial statements for the year ended December 31, 2016.

### 4. Accounting standards issued but not yet applied

The IASB has issued the following standards and interpretations not yet adopted by the Company but will have an impact on future periods:

- IFRS 9, *Financial Instruments* – effective for annual periods beginning on or after January 1, 2018.
- IFRS 15, *Revenue from Contracts with Customers* – effective for annual periods beginning on or after January 1, 2018 and is required to be applied retrospectively.
- IFRS 16, *Leases* – effective for annual periods beginning on or after January 1, 2019.

These changes are described in the audited consolidated financial statements for the year ended December 31, 2016. Management continues to assess the impact of each of the Standards on the consolidated financial statements. As at the date of these unaudited interim condensed consolidated financial statements, there have been no significant changes to the disclosure related to the implementation and potential effects of these Standards that was included in the audited consolidated financial statements for the year ended December 31, 2016.

### 5. Discontinued operations

In December 2015 the Company formally commenced the process to sell Home Comfort. Home Comfort has been operating in a highly competitive environment which has seen its major competitors consolidate, making it difficult for management to derive real growth and profitability from the segment. As a result, management has decided this is a non-core business. At March 31, 2017, December 31, 2016 and December 31, 2015 Home Comfort was classified as held for sale and as a discontinued operation.

During 2015, the Company reviewed a number of proposals to acquire Home Comfort. In December 2015, Cricket Energy Holdings Inc. ("Cricket") expressed an interest in acquiring Home Comfort. As an indication of their interest, Cricket advanced \$344 in cash and working capital support during the three months ended March 31, 2017. The advances carry no interest and are repayable on demand. The balance outstanding as at March 31, 2017 was \$4,152 (December 31, 2016 - \$3,808). On March 9, 2017, the Company entered into a letter of intent ("LOI") with Cricket whereby Cricket will acquire Home Comfort for \$8,300. One of Cricket's significant shareholders is also a shareholder of ONEnergy. The purchase price will be satisfied with cash and a promissory note. In addition, the Company will deliver a promissory note to Cricket for the working capital advances outstanding on closing. The sale is subject to regulatory and shareholder approval and is expected to close in August 2017. The promissory notes will be non-interest bearing and will be payable on demand.

# ONEnergy Inc.

**Notes to the interim condensed consolidated financial statements**  
(Unaudited, in thousands of Canadian dollars, except per share amounts)  
For the three months ended March 31, 2017

The results of Home Comfort for the period are presented below:

Three month periods ended March 31	2017	2016
Revenue	\$ 642	\$ 706
Cost of sales	12	15
Gross margin	630	691
Expenses		
Selling	22	20
General and administrative	158	128
	180	148
Income before the undernoted	450	543
Other gains (expenses)		
Finance income	-	1
Finance cost	(245)	(307)
Gain on disposal of equipment	27	45
Impairment loss recognized on the remeasurement to estimated fair value less costs to sell	(280)	-
<b>Income (loss) from discontinued operations</b>	<b>\$ (48)</b>	<b>\$ 282</b>
<b>Income (loss) per share from discontinued operations</b>		
Basic and diluted	\$ (0.00)	\$ 0.01

Deferred tax assets have not been recognized for the following:

As at	March 31, 2017	December 31, 2016
Non-capital tax loss carry-forwards	\$ 387	\$ 441
Other	531	464
	\$ 918	\$ 905

Unrecognized losses available for carryforward will expire in the taxation years ending December 31 as follows:

Year	Amount
2032	981
2033	119
2034	359
	\$ 1,459

# ONEnergy Inc.

**Notes to the interim condensed consolidated financial statements**  
(Unaudited, in thousands of Canadian dollars, except per share amounts)  
For the three months ended March 31, 2017

The major classes of assets and liabilities of Home Comfort classified as held for sale are as follows:

As at	March 31, 2017	December 31, 2016
<b>Assets</b>		
Current assets		
Restricted cash	\$ 615	\$ 867
Accounts and other receivables	-	352
Inventory	-	11
	<b>615</b>	<b>1,230</b>
Non-current assets		
Property and equipment	17,939	18,875
<b>Assets classified as held for sale</b>	<b>\$ 18,554</b>	<b>\$ 20,105</b>
<b>Liabilities</b>		
Current liabilities		
Accounts payable and accrued liabilities	\$ -	\$ 52
Current portion of long-term debt (note 7)	1,769	1,934
	<b>1,769</b>	<b>1,986</b>
Non-current liabilities		
Long-term debt (note 7)	8,981	9,631
<b>Liabilities directly associated with assets classified as held for sale</b>	<b>\$ 10,750</b>	<b>\$ 11,617</b>

## 6. Credit facility

On November 20, 2013, Gas & Power entered into agreements with Shell Energy under which Shell Energy will supply energy, credit support, and environmental commodities to Gas & Power in multiple North American natural gas and power retail markets.

The commodity supply agreements allow for Shell Energy to provide Gas & Power with wholesale electricity, natural gas, carbon offsets, and renewable energy credits in Canada and six US states, namely Connecticut, New York, Pennsylvania, Illinois, Massachusetts and Ohio. The agreements can be further expanded to cover additional states as Gas & Power moves into additional deregulated markets for natural gas and electricity.

Under the credit facility agreements Shell Energy has provided Gas & Power credit arrangements for its Canadian and U.S. operations. Under the Canadian revolving credit facility Shell Energy provides Gas & Power with advances of up to \$1,000 for commodity purchases and financial derivatives and related services. Interest is payable on outstanding advances at 4% plus the greater of: (i) 3% or (ii) LIBOR. Under the U.S. revolving credit and collateral credit facilities Shell Energy provides Gas & Power with advances of up to US\$15,000 for commodity purchases, certain working capital uses, collateral security support and financial derivatives and related services. Interest is payable on outstanding advances under the revolving credit facility at 4% plus the greater of: (i) 3% or (ii) LIBOR, and under the collateral credit facility at 4% plus the greater of: (i) 4% or (ii) LIBOR. On March 31, 2017, LIBOR was 1.15% (December 31, 2016 – 1.00%). An additional interest rate penalty of 0.50% applies to all facilities in the event that Gas & Power were to be in default of certain financial covenants. Interest is repayable in the month following the month that advances were made. Principal on the revolving credit facility is repayable in the month following the month that advances were made. Principal on the collateral credit facility is repayable by November 20, 2018. No further advances can be made after November 20, 2018.

The agreements are secured by a general security agreement and a pledge of Gas & Power's assets and subject to certain covenant restrictions.

As at March 31, 2017, Gas & Power had \$1,915 (US\$1,439) (December 31, 2016 - \$1,911) outstanding under the U.S. collateral credit facility and \$NIL (December 31, 2016 - \$NIL) outstanding under the U.S. revolving credit facility. In 2016 and 2017, no advances were drawn on the Canadian credit facilities. Under the U.S. credit

# ONEnergy Inc.

## Notes to the interim condensed consolidated financial statements

(Unaudited, in thousands of Canadian dollars, except per share amounts)

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facilities, amounts are available in US\$5,000 tranches depending on monthly delivered volumes. As at March 31, 2017, a total of US\$5,000 (December 31, 2016 – US\$5,000) was available to be drawn on these facilities. Under the Canadian credit facilities, a total of \$1,000 (December 31, 2016 - \$1,000) was available to be drawn. As at March 31, 2017, Gas & Power was non-compliant with a single covenant in the Shell credit agreements. An additional interest rate penalty of 0.5% is applied until Gas & Power becomes compliant with this covenant. Interest is provided at 8.0% per annum on the collateral credit facility plus an interest penalty of 0.5%; and at 7.0% per annum on the revolving credit facility plus an interest penalty of 0.5%.

As partial consideration for entering into the agreements above, Gas & Power has agreed to provide Shell Energy with a “participation” payment based upon the performance of Gas & Power during the term of the agreements. A participation payment is payable to Shell Energy upon Gas & Power reaching certain milestones such as customer count thresholds, an acquisition of control of Gas & Power, a disposition of Gas & Power’s assets or a material public share issuance by Gas & Power or the Company. The payment is based on a certain percentage of Gas & Power’s equity value at the time of the triggering event. The payment, if and when triggered, is a one-time event. For clarity, the calculation of the payment is based on Gas & Power’s equity value at the time of the triggering event, and not upon the equity value of the Company. Given that various events could result in the achievement of triggering milestones, and that the milestones that would trigger a payment may occur at any point over the life of the agreements, as at March 31, 2017 and December 31, 2016 management does not believe it is reasonably possible to estimate either the timing or the amount of such participation payment. No amount for a participation payment to Shell Energy has been accrued as at March 31, 2017 and December 31, 2016.

### 7. Long-term debt

As at	March 31, 2017	December 31, 2016
Equipment financing		
Principal	\$ 10,727	\$ 11,541
Accrued Interest payable	23	24
	<b>10,750</b>	11,565
Less: transfer to liabilities relating to assets classified as held for sale (note 5)	<b>(10,750)</b>	(11,565)
	<b>\$ -</b>	\$ -

The Company finances the cost of rental equipment over a period of seven to ten years. The loans bear interest at rates of 8.9% per annum. Principal and interest are repayable on a monthly basis. The lender retains a portion of the financing proceeds as security (“financing reserve”). This financing reserve is currently at \$615 (December 31, 2016 - \$673) and is included in assets classified as held for sale. The financing reserve becomes available to the Company as the debt is repaid. The loans are secured by the rental contracts and the rental equipment that is financed. The loans have been reclassified to liabilities relating to assets held for sale.

### 8. Share capital

#### (a) Authorized

Unlimited Preference Shares – non-voting, issuable in series. The number of shares under each series, designation, privileges, restrictions and conditions attaching thereto to be determined by the Board of Directors prior to issue. No such shares are issued and outstanding.

Unlimited Common Shares - voting, entitled to one vote per share (except at separate meetings of holders of shares of any other class), subject to the rights of holders of any preference shares, entitled to dividends and to the receipt of any distribution of property or assets upon the liquidation, winding-up or other dissolution of the Company.

# ONEnergy Inc.

## Notes to the interim condensed consolidated financial statements

(Unaudited, in thousands of Canadian dollars, except per share amounts)

For the three months ended March 31, 2017

### (b) Issued and outstanding

Shares (in thousands)	Common Shares	
<b>Balance, as at March 31, 2017 and December 31, 2016</b>	<b>23,975</b>	<b>\$ 39,236</b>

### (c) Stock option plans

On July 9, 2013, the Board approved the 2013 Stock Option Plan ("2013 Plan"). Details of the stock options transactions are as follows:

	Weighted average remaining contractual life	Number of options (in thousands)	Weighted average exercise price
Outstanding as at January 1, 2017	7.01	733	\$ 1.20
Granted	-	-	-
Forfeited	-	-	-
<b>Outstanding as at March 31, 2017</b>	<b>6.76</b>	<b>733</b>	<b>\$ 1.20</b>
Exercisable as at December 31, 2016	6.99	486	1.24
<b>Exercisable as at March 31, 2017</b>	<b>6.74</b>	<b>520</b>	<b>\$ 1.24</b>

The Company uses the Black-Scholes option pricing model to estimate fair value of options granted. No options were granted during the three months ended March 31, 2017.

### (d) Earnings (loss) per share

Three month periods ended March 31	2017	2016
Income (loss) from continuing operations	\$ (2,597)	\$ 4,230
Income (loss) attributable to shareholders	\$ (2,645)	\$ 4,512
Weighted average number of shares outstanding (in thousands)	23,976	24,123
Basic and diluted earnings (loss) per share from continuing operations	\$ (0.11)	\$ 0.18
Basic and diluted earnings (loss) per share attributable to shareholders	\$ (0.11)	\$ 0.19

Basic earnings (loss) per share is calculated by dividing the total income (loss) by the weighted average number of shares outstanding during the period. Outstanding stock options, as at March 31, 2017, of 733 (March 31, 2016 – 841) and Deferred Share Units ("DSUs"), as at March 31, 2017, of 344 have not been factored into the calculation as they are considered anti-dilutive. DSUs, as at March 31, 2016, of 171 have been factored into the calculation.

### (e) Deferred share unit plan

During 2017, the Company awarded no DSUs to non-executive directors.

DSUs are settled at the option of the holder in (i) cash; (ii) Common Shares in the Company or (iii) a combination of cash and Common Shares in the Company.

	Deferred share unit (in thousands)	Weighted average grant price
Outstanding as at January 1, 2017	344	\$ 0.47
Granted	-	-
<b>Outstanding as at March 31, 2017</b>	<b>344</b>	<b>\$ 0.47</b>

During the three months ended March 31, 2017 the Company recorded compensation expense of \$NIL (three months ended March 31, 2016 - \$45) related to the DSUs granted. As at March 31, 2017, a liability of \$129 (December 31, 2016 - \$129) related to the DSUs granted is included in accrued liabilities.

# ONEnergy Inc.

## Notes to the interim condensed consolidated financial statements

(Unaudited, in thousands of Canadian dollars, except per share amounts)

For the three months ended March 31, 2017

### 9. Segment disclosure

The Company reports operations in two reportable segments: Gas & Power and Home Comfort. The Company has chosen to organize the entity around differences in products and service. Substantially all of its revenue for was derived from these two business segments. The balance of revenue was derived from the Energy Efficiency business which does not meet the quantitative thresholds to be disclosed as a separate reportable segment. The operating results of the Energy Efficiency business is disclosed under Corporate & Others.

Management monitors the operating results of its segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit or loss in the unaudited interim condensed consolidated financial statements. The Company is not considered to have any key customers.

#### For the three months ended March 31, 2017

	Gas & Power	Home Comfort	Corporate and Others	Consolidated
Revenue	\$ 11,004	\$ -	\$ 637	\$ 11,641
Cost of sales	10,493	-	514	11,007
Gross margin	511	-	123	634
Selling	440	-	299	739
General and administrative	495	-	934	1,429
Loss before the undernoted	(424)	-	(1,110)	(1,534)
Change in fair value of derivative instruments	(1,002)	-	-	(1,002)
Finance income	5	-	1	6
Finance cost	(59)	-	(5)	(64)
Foreign exchange loss	2	-	(5)	(3)
Income (loss) from continuing operations	(1,478)	-	(1,119)	(2,597)
Discontinued operations (note 5)	-	(48)	-	(48)
<b>Income (loss) for the year</b>	<b>\$ (1,478)</b>	<b>\$ (48)</b>	<b>\$ (1,119)</b>	<b>\$ (2,645)</b>

#### For the three months ended March 31, 2016

	Gas & Power	Home Comfort	Corporate and Others	Consolidated
Revenue	\$ 7,568	\$ -	\$ 568	\$ 8,136
Cost of sales	6,504	-	456	6,960
Gross margin	1,064	-	112	1,176
Selling	536	-	509	1,045
General and administrative	441	-	1,297	1,738
Operating income (loss) before the undernoted	87	-	(1,694)	(1,607)
Change in fair value of derivative instruments	(1,290)	-	-	(1,290)
Finance income	1	-	5	6
Finance cost	(47)	-	(2)	(49)
Foreign exchange loss	(1)	-	(4)	(5)
Legal settlement	-	-	7,175	7,175
Income (loss) from continuing operations	(1,250)	-	5,480	4,230
Discontinued operations (note 5)	-	282	-	282
<b>Income (loss) for the period</b>	<b>\$ (1,250)</b>	<b>\$ 282</b>	<b>\$ 5,480</b>	<b>\$ 4,512</b>

# ONEnergy Inc.

Notes to the interim condensed consolidated financial statements  
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For the three months ended March 31, 2017

## Geographic information

Revenue from continuing operations from external customers:

Periods ended March 31	2017	2016
Canada	\$ 1,745	\$ 1,398
United states	9,896	6,738
	\$ 11,641	\$ 8,136

## Non-current assets

Non-current assets consist of energy derivatives, property and equipment, intangible assets and goodwill. The energy derivatives and a portion of goodwill are held in the U.S. All other non-current assets are held in Canada.

## 10. Expenses

Three month periods ended March 31	2017	2016
Cost of gas and electricity	\$ 10,493	\$ 6,504
Cost of equipment sales	514	456
Selling cost	214	298
Personnel	717	1,784
Professional fees	505	149
Litigation costs (note 12(b))	242	26
Occupancy	62	103
Office and other expenses	336	310
Depreciation and amortization	92	113
	\$ 13,175	\$ 9,743

Three month periods ended March 31	2017	2016
<b>Reported as</b>		
Cost of sales	\$ 11,007	\$ 6,960
Selling	739	1,045
General and administrative	1,429	1,738
	\$ 13,175	\$ 9,743

## 11. Supplemental cash flow information

Change in non-cash operating assets and liabilities consist of the following:

Three month periods ended March 31	2017	2016
Accounts and other receivables	\$ (287)	\$ (7,154)
Inventory	35	276
Natural gas delivered in excess of consumption	173	86
Prepaid expenses and deposits	28	(2)
Accounts payable and accrued liabilities	(7)	1,872
Payments received in advance of consumption	(140)	(58)
	\$ (198)	\$ (4,980)

# ONEnergy Inc.

## Notes to the interim condensed consolidated financial statements

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For the three months ended March 31, 2017

### 12. Commitments and contingencies

#### (a) Commitments

The minimum payments required under the terms of non-cancellable operating leases are as follows:

**March 31, 2017**

	Less than one year	Between one and five years	More than five years	Total
Non-cancellable lease	\$ 209	\$ 543	\$ -	\$ 752
Non-cancellable sublease	(179)	(295)	-	(474)
	\$ 30	\$ 248	\$ -	\$ 278

#### (b) Contingencies

(i) Statement of Claim against certain former directors and officers of Look:

On July 6, 2011, the Company issued a Statement of Claim (the "Claim") in the Ontario Superior Court of Justice (the "Court") against certain former directors and certain former officers of Look in connection with the payment of approximately \$20,000 of "restructuring awards" accrued in fiscal 2009 and paid during the first quarter of fiscal 2010 (the "Sale Awards"), of which approximately \$15,700 was paid to the directors and senior officers named in the Claim (or their personal holding companies, as applicable) from the net proceeds of approximately \$64,000 realized by the Company on the sale of its spectrum license in 2009. The former officers and directors named in the Claim collectively resigned effective July 21, 2010.

The Company also issued a Statement of Claim against McMillan LLP ("McMillan") on August 20, 2012 (the "McMillan Claim"). The McMillan Claim seeks recovery of the advances paid in June of 2010 in the amount of \$1,550, which were paid to McMillan and other law firms before the former directors and officers resigned on July 21, 2010.

On October 14, 2015 the Company reached a conditional settlement (the "Proposed Settlement"), subject to Court approval, with certain defendants to the Claim. On November 18, 2015, the Company reached a conditional settlement with McMillan ("McMillan Settlement") that is contingent on the Court approval of the Proposed Settlement. The Court convened to review the proposal on November 19, 2015, however did not issue a decision on the Proposed Settlement and did not schedule a new trial date. On March 1, 2016, the Ontario Superior Court of Justice released a decision approving the Proposed Settlement by which the Company will recover, along with the McMillan Settlement, a total of \$7,175. The Company received the funds on April 1, 2016, following a 30 day appeal period.

The Proposed Settlement does not include the Company's former CEO Gerald McGoey and his personal service company Jolian Investments Limited (collectively the "McGoey Defendants"). The Claim against the McGoey Defendants will be limited to their proportionate and several liability for up to a maximum of \$5,600 (being the amounts they received from the Company) plus the McGoey Defendants' proportionate and several share of amounts paid by the Company as advances to law firms for the payment of legal fees and expenses. The Company will continue to vigorously pursue this Claim against the McGoey Defendants. The trial commenced on April 10, 2017 and concluded on May 23, 2017. The Court took the matter under reserve and the Company expects a decision within the next six months.

(ii) Proceedings under the Ontario Consumer Protection Act:

In December 2016 the Ontario Ministry of Government and Consumer Services (the "Ministry") laid 16 charges against Home Comfort, 16 charges against two current directors of Home Comfort, and 2 charges against a current employee of Home Comfort, alleging breaches of the Consumer Protection Act, 2002 (Ontario). The Ministry alleges that Home Comfort engaged in unfair practices by making misrepresentations to consumers, that it failed to refund payments to consumers within 15 days of notice of cancellation of a consumer agreement, and failed to provide either consumer agreements or disclosure

# ONEnergy Inc.

## Notes to the interim condensed consolidated financial statements

(Unaudited, in thousands of Canadian dollars, except per share amounts)

For the three months ended March 31, 2017

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statements containing all required information to consumers. The directors are alleged to have failed to have taken reasonable care to prevent Home Comfort from committing the offences.

The charges against Home Comfort are punishable by a maximum fine of \$250,000 per count. The maximum fine to which the directors and employee are subject is \$50,000 per count. Home Comfort is currently reviewing the allegations and disclosure made by the Ministry and at this time is unable to reasonably evaluate the extent of its potential financial exposure, if any. No date has been set for the trial of any of the charges.

All of the offences are alleged to have occurred during the period between September 2014 and April 2015, inclusive, and relate to the sale of heating, ventilation and air conditioner products to consumers at their homes. Home Comfort no longer utilizes the door to door business model.

- (iii) In the normal course of its operations, the Company may be subject to other litigation and claims.
- (iv) The Company indemnifies its directors, officers, consultants, and employees against claims and costs reasonably incurred and resulting from the performance of their services to the Company, and maintains liability insurance for its directors and officers.
- (v) Gas & Power is subject to a participation payment to Shell Energy (note 6) upon certain triggering events occurring.

### 13. Financial instruments and risk management

The Board of Directors has overall responsibility for the determination of the Company's risk management objectives and policies and, whilst retaining ultimate responsibility for them, it has delegated the authority for designing and operating processes that ensure the effective implementation of the objectives and policies by the Company's management. Periodically throughout the year, the Board of Directors receive reports from the Company's management through which it reviews the effectiveness of the processes put in place and the appropriateness of the objectives and policies it sets.

The overall objective of the Board is to set policies that seek to reduce risk as far as possible without unduly affecting the Company's competitiveness and flexibility. The Company's activities expose it to a variety of market risks, principally from fluctuating commodity prices in Gas & Power. The Company has established risk management policies and procedures designed to reduce the potentially adverse effects of price volatility on operating results and distributions. The Company maintains commodity risk management strategies that use derivative instruments, within approved risk tolerances to minimize significant, unanticipated fluctuations in earnings caused by market price volatility. Further details regarding these policies are set out below.

#### Risk management

The main risks arising from the Company's financial instruments are commodity pricing and mark-to-market risk, credit risk, liquidity risk, interest rate risk and currency risk. These risks arise from exposure that occur in the normal course of business and are managed on a consolidated basis.

# ONEnergy Inc.

**Notes to the interim condensed consolidated financial statements**  
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## Commodity pricing and mark-to-market risk

The Company purchases both physical energy commodities, such as natural gas, and financially settled energy instruments such as electricity swap contracts. These commodity products are subject to market fluctuations based upon market supply and demand for such products. The Company experiences fluctuations in the unrealized valuation of its contracts to purchase energy commodities. The Company is also subject to cancellations by customers that may leave the Company with an excess of commodity supply, which may have to be sold into the open market at an indeterminate price. Management actively monitors these positions on a daily basis in accordance with its Risk Management Policy. This policy sets out a variety of limits, most importantly thresholds for open positions in the electricity and natural gas portfolios. The Company's exposure to market risk is affected by a number of factors, including accuracy of estimation of customer commodity requirements, commodity prices, volatility and liquidity of markets. The Company enters into derivative instruments in order to manage exposures to changes in commodity prices. The inability or failure of the Company to manage and monitor the above market risks could have a material adverse effect on the operations and cash flow of the Company.

The fair values of the Company's financial instruments are significantly influenced by the variability of forward spot prices for electricity and natural gas. Period to period changes in forward spot prices could cause significant changes in the mark to market valuation ("MTM valuation") of these contracts. If forward spot prices increased by 10%, loss for the period would have been \$1,149 lower, whereas if forward spot prices decreased by 10%, loss for the period would have been \$1,148 higher, primarily as a result of the change in fair value of the Company's derivative instruments.

## Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its obligations. Financial instruments, which are potentially subject to credit risk for the Company, consist primarily of cash and accounts and other receivables.

Credit risk associated with cash is minimized by ensuring this financial asset is placed with financial institutions with high credit ratings.

The LDCs provide billing & collection services and assume the risk of any bad debts from customers for a fee. Therefore, the Company receives the collection of customer account balances directly from the LDCs. Management believes that the risk of the LDCs failing to deliver payment to the Company is minimal. For Home Comfort, in markets where LDCs do not provide billing & collection services for a fee, the customer is billed directly by Home Comfort. The Company's customers are individually insignificant and geographically dispersed. The Company currently believes that its susceptibility to an individually significant write-off as a result of concentrations of customer accounts receivable with those LDCs is remote. For Energy Efficiency, the Company receives deposits in advance of performing installations thereby reducing its overall exposure on individual projects, such that the Company is not susceptible to an individually significant write-off.

Other receivables are comprised primarily of refundable taxes receivable from the Canada Revenue Agency ("CRA"). Refundable taxes are subject to review by the CRA, which may delay receipt. Management believes the risk of the CRA failing to deliver payment to the Company is minimal.

The Company's maximum exposure to credit risk at the end of the reporting period under its financial instruments is summarized as follows:

As at	March 31, 2017	December 31, 2016
<b>Accounts and other receivables</b>		
Current	\$ 5,934	\$ 5,812
31- 90 days	249	184
Over 90 days	148	48
	<b>\$ 6,331</b>	<b>\$ 6,044</b>

# ONEnergy Inc.

## Notes to the interim condensed consolidated financial statements

(Unaudited, in thousands of Canadian dollars, except per share amounts)

For the three months ended March 31, 2017

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The Company's maximum assessed exposure to credit risk, as at March 31, 2017 and December 31, 2016, is the carrying value of its accounts and other receivables.

### Liquidity risk

Liquidity risk is the risk the Company will encounter difficulty in meeting obligations associated with financial liabilities that are settled in cash or other financial assets. The Company's approach is to ensure it will have sufficient liquidity to meet operations, tax, capital and regulatory requirements and obligations, and debt repayments under both normal and stressed circumstances. Cash flow projections are prepared and reviewed by management to ensure a sufficient continuity of funding exists.

In the normal course of business, ONEnergy is obligated to make future payments under various non-cancellable contracts and other commitments.

The Company's financial liabilities are comprised of its accounts payable and accrued liabilities, payments received in advance of consumption, derivative instruments, credit facility, financial leases, long-term debt and commitments.

### Derivative financial instruments

The Company has fixed-for-floating electricity swaps and gas and electricity forward contracts that are considered financial instruments. The fair value of financial instruments is the estimated amount that the Company would pay or receive to dispose of these supply contracts in an arm's length transaction between knowledgeable, willing parties who are under no compulsion to act. The Company has estimated the value of these contracts using a discounted cash flow method which employs market forward curves. The market forward curves are sourced from third parties.

At March 31, 2017, the Company had the following financial instruments classified as fair value through profit and loss:

#### Fixed-for-floating electricity swaps - Canada

Notional volumes (on-peak/off-peak)	17,560 MWh / 16,062 MWh
Total remaining notional volume	33,622 MWh
Maturity dates	June 30, 2017 to December 31, 2018
Fixed price per MWh (in dollars)	\$16.55 to \$47.34
Fair value favourable/(unfavourable)	\$(150)
Notional value	\$794

#### Physical electricity forward contracts – U.S.

Notional volumes (on-peak/off-peak)	109,185 MWh / 95,109 MWh
Total remaining notional volume	204,294 MWh
Maturity dates	June 30, 2017 to January 31, 2022
Fixed price per MWh (in U.S. dollars)	\$25.30 to \$49.75
Fair value favourable/(unfavourable)	\$(227)
Notional value	\$7,433

#### Natural gas forward contracts - Canada

Total remaining notional volume	540,140 GJ
Maturity dates	April 30, 2017 to October 31, 2020
Fixed price per GJ (in dollars)	\$2.29 to \$4.55
Fair value favourable/(unfavourable)	\$(236)
Notional value	\$1,477

# ONEnergy Inc.

## Notes to the interim condensed consolidated financial statements

(Unaudited, in thousands of Canadian dollars, except per share amounts)

For the three months ended March 31, 2017

Change in fair value of derivative instruments:

Three month periods ended March 31	2017	2016
Fixed-for-floating electricity swaps	\$ (43)	\$ (102)
Physical electricity forward contracts	(788)	(1,168)
Natural gas forward contracts	(171)	(20)
	\$ (1,002)	\$ (1,290)

### Fair Values

IFRS 7 Financial Instruments: Disclosures requires disclosure of a three-level hierarchy ("FV hierarchy") that reflects the significance of the inputs used in making fair value measurements and disclosures. Fair values of assets and liabilities included in Level 1 are determined by reference to quoted prices in active markets for identical assets and liabilities. Assets and liabilities in Level 2 include those whose valuations are determined using inputs other than quoted prices for which all significant outputs are observable, either directly or indirectly. Level 3 valuations are those based on inputs that are unobservable and significant to the overall fair value measurement.

The following tables illustrates the classification of financial assets / (liabilities) in the FV hierarchy.

As at March 31, 2017	Level 1	Level 2	Level 3	Total
<b>Financial assets</b>				
Cash	\$ 1,939	\$ -	\$ -	\$ 1,939
Restricted cash	3,344	-	-	3,344
Accounts and other receivables	-	6,331	-	6,331
Energy derivatives	-	-	17	17
<b>Financial liabilities</b>				
Accounts payable and accrued liabilities	-	(9,416)	-	(9,416)
Payments received in advance of consumption	-	(4)	-	(4)
Credit facility	-	(1,915)	-	(1,915)
Advances from Cricket Energy Holdings Inc.	-	(4,152)	-	(4,152)
Energy derivatives	-	-	(701)	(701)
	\$ 5,283	\$ (9,156)	\$ (684)	\$ (4,557)

As at December 31, 2016	Level 1	Level 2	Level 3	Total
<b>Financial assets</b>				
Cash	\$ 2,746	\$ -	\$ -	\$ 2,746
Restricted cash	3,240	-	-	3,240
Accounts and other receivables	-	6,044	-	6,044
Energy derivatives	-	-	521	521
<b>Financial liabilities</b>				
Accounts payable and accrued liabilities	-	(9,423)	-	(9,423)
Payments received in advance of consumption	-	(144)	-	(144)
Credit facility	-	(1,911)	-	(1,911)
Advances from Cricket Energy Holdings Inc.	-	(3,808)	-	(3,808)
Energy derivatives	-	-	(212)	(212)
	\$ 5,986	\$ (9,242)	\$ 309	\$ (2,947)

Key assumptions used when determining the significant unobservable inputs included in Level 3 of the FV hierarchy consist of:

- (i) discount for lack of marketability up to 1.5%. Discount for lack of marketability represents the amounts the Company has determined that market participants would take into account when pricing these derivative instruments;
- (ii) discount for counterparty non-performance risk in the range of 0.19% to 0.34%; and
- (iii) discount rate of 7%.

# ONEnergy Inc.

## Notes to the interim condensed consolidated financial statements

(Unaudited, in thousands of Canadian dollars, except per share amounts)

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The following table illustrates the changes in net fair value of financial assets (liabilities) classified as Level 3 in the FV hierarchy for the periods ended:

Three month periods ended March 31	2017	2016
Balance, beginning of period	\$ 309	\$ (571)
Gains (losses)	50	(656)
Purchases	94	(252)
Settlements	(1,137)	(319)
Balance, end of period	\$ (684)	\$ (1,798)

### Classification of financial assets and liabilities

As at March 31, 2017 and December 31, 2016 the carrying value of cash, restricted cash, accounts and other receivables, accounts payable and accrued liabilities, payments in advance of consumption and credit facility approximates their fair value due to their short-term nature. The carrying value of the long-term debt approximates its fair value as its interest payable on outstanding amounts approximates the Company's current cost of debt.

#### Interest rate risk

The Company is exposed to interest rate fluctuations associated with its floating rate credit facility. The Company's current exposure to interest rate risk does not economically warrant the use of derivative instruments and the Company does not currently believe that it is exposed to material interest rate risk.

#### Currency risk

Foreign currency risk is created by fluctuations in the fair value or cash flows of financial instruments due to changes in foreign exchange rates and exposure as a result of the Company's U.S. operations.

Although the Company is headquartered in Ontario, the majority of the Company's customers and revenues are in the U.S. A material portion of ONEnergy's income is generated in U.S. dollars and will be subject to currency fluctuations. As a result of the Company's continued expansion of its U.S. operations, ONEnergy expects to have a greater exposure to U.S. currency fluctuations than in prior years.

ONEnergy may, from time to time, experience losses resulting from fluctuations in the values of its foreign currency transactions, which could adversely affect its operating results. Translation risk is not hedged. With respect to translation exposure, if the Canadian dollar had been 5% stronger or weaker against the U.S. dollar for the three months ended March 31, 2017, assuming that all the other variables had remained constant, comprehensive loss would have been \$45 lower/higher (three months ended March 31, 2016 – comprehensive income \$42 higher/lower).

## 14. Acquisition of OZZ Electric Inc.

On December 21, 2016, the Company announced it entered into a letter of intent ("LOI") with OZZ Electric Inc. ("OZZ"), which contemplates an acquisition of all of the common shares of OZZ in exchange for the issuance of common shares of a successor corporation to ONEnergy (the "Transaction"). The controlling shareholder of OZZ is also a shareholder of ONEnergy and one of Cricket's significant shareholders. Completion of the Transaction would potentially result in a reverse takeover and change of business of the Company under the policies of the TSX Venture Exchange (the "Exchange").

The Company continues to perform due diligence and negotiate a definitive agreement (the "Definitive Agreement") which will set forth the detailed terms of the Transaction containing the terms and conditions set out in the LOI and such other terms and conditions as are customary for transactions of the nature and magnitude of the Transaction.